

**Regional Workshop on:  
Increasing Market Access and  
Facilitating Trade in GMS AGRIFOOD  
PRODUCTS**

Dr. Lourdes Adriano

Team Leader

GMS CASP 2 - ADB

# WHAT HAVE WE DONE

- Toward a seamless cross-border trade: facilitating measures → improve market access: Pingxiang-Lang Son case → strengthening GMS intra- and inter trade
- Understanding a country/inter-GMS trade:
  - Rising and flourishing agri-trade (crops- fruits and vegetables, rice/maize, aquatic, livestock/meat)
  - Issues and challenges (NTBs)
  - Doable recommendation

# SUMMARY OF CONCERNS

- KNOWLEDGE, CAPACITY, INSTITUTIONAL, INVESTMENT GAPS
- POLICY BOTTLENECKS (not fast enough - difficult(disastrous for perishable products), costly, lost revenues for governments and businesses)

# Moving Forward: 15 GMS WGA (29-30 MAY, PUER CITY, YUNNAN)

<b>POLICY</b>	<ul style="list-style-type: none"><li>- <b>DOING JOINT TESTING (REGIONAL REFERENCE LAB AS HUB WITH OTHER COUNTRY LABS)</b></li><li>- <b>MUTUAL RECOGNITION: (e.g., pilot one inspection for 2 countries (Laos-Viet Nam, PRC- Viet Nam))</b></li><li>- <b>Multi-stakeholder dialogues: Minimum requirements for improving trade policies</b></li></ul>
<b>CAPACITY BUILDING/INSTITUTION BUILDING</b>	<ul style="list-style-type: none"><li>- Twinning (private sector on food safety issues, other developed countries); PRC-other GMS</li><li>- DIALOGUES</li></ul>
<b>KNOWLEDGE SHARING &amp; INNOVATION</b>	<ul style="list-style-type: none"><li>- Gather, Consolidate, Share: GMS AINS,</li><li>- National websites (update, online documentation/processing, translate) with help desks</li></ul>
<b>INVESTMENTS</b>	<ul style="list-style-type: none"><li>- Labs upgrade, freight yards, common cold storage facilities: borrow from ADB &amp; others, LMCooperation</li></ul>