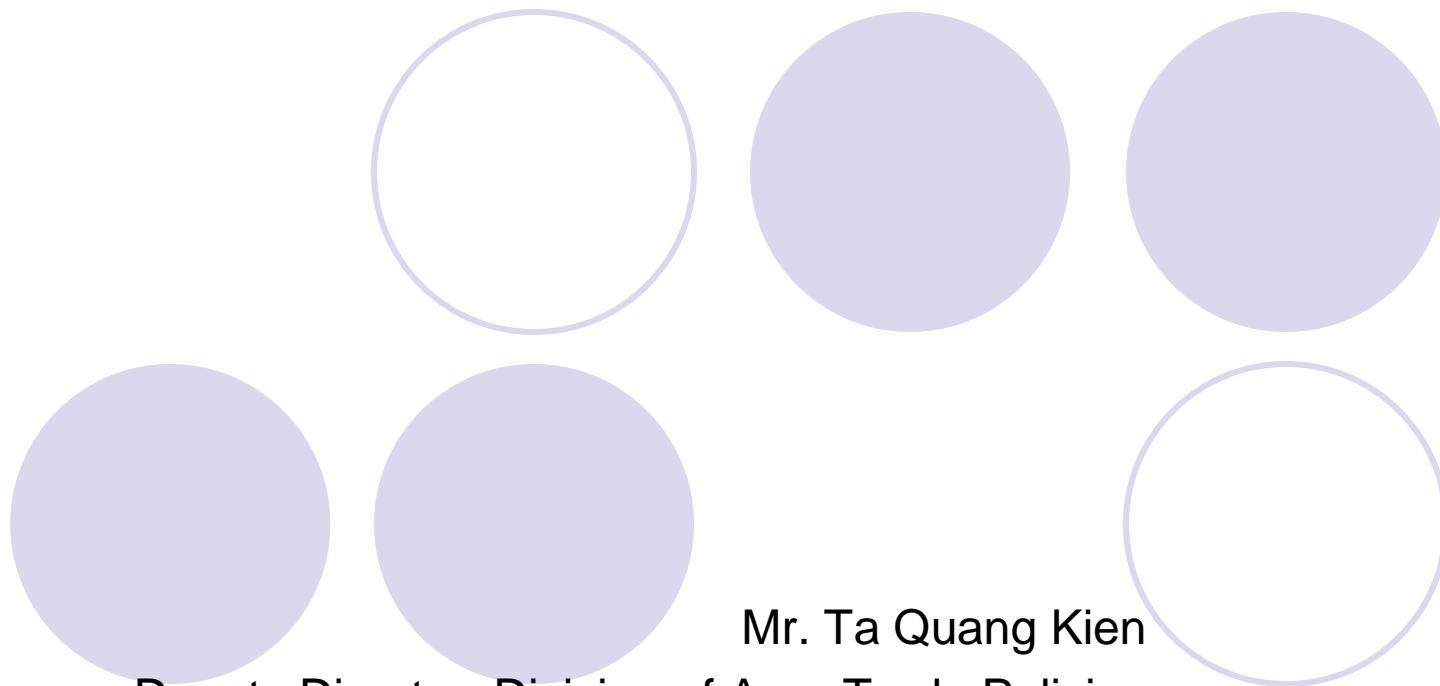


Trade in Agricultural products between Viet Nam and China



Mr. Ta Quang Kien
Deputy Director, Division of Agro Trade Policies
Agro-processing and Market Development Authority
Ministry of Agriculture and Rural Development (MARD)



Outline

- Introduction
- Overview of trade liberalization and Agro-trade in Viet Nam
- Bilateral agro-trade between Viet Nam and China
- Prospects

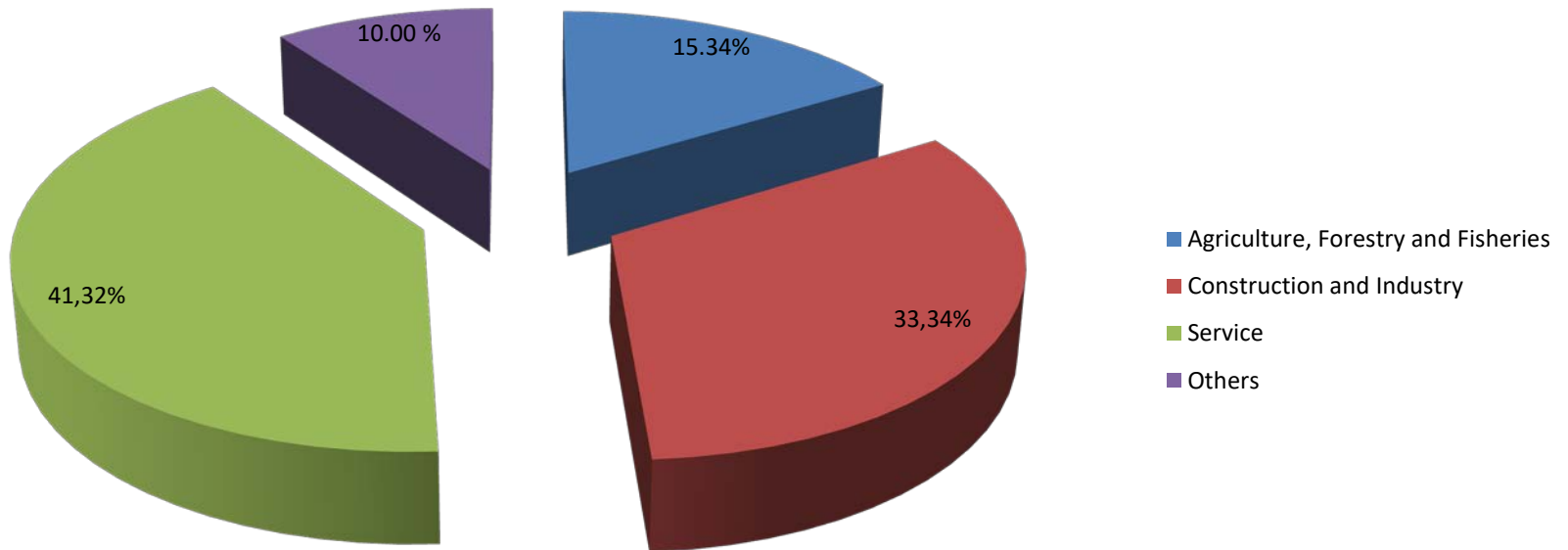
Viet Nam Profile

- Region: East Asia & Pacific
- Population: 94,569,072 (2016)
- GDP (nominal 2017 estimate): \$215.829 billion
- GDP growth rate: 6.81 % (Ranking: 19)
- Labour force: 47.7 million
- Labour force in Agriculture, Forestry and fisheries: 49,1% (2016)



Agriculture share of GDP in 2017 (%)

- In Vietnam, agriculture played an important role in the country's economy and the society's sustainability.
- Agriculture created employment and income account for 70% of the population; about 15,34 % of GDP.





Trade liberalization

- Viet Nam is now one of Asia's most open economies: two-way trade was valued at about 200% of GDP in 2016;
- Viet Nam has joined WTO in early 2007 and has signed 14 FTAs; 2 FTAs has completed the negotiation process.

15 FREE TRADE AGREEMENTS (FTA) IN VIETNAM

SIGNED AND EFFECTIVE FTAs



ASEAN - KOREA FTA
AKFTA



ASEAN - INDIA FTA
AIFTA



AJCEP
ASEAN - JAPAN COMPREHENSIVE ECONOMIC PARTNERSHIP



VIETNAM - CHILE FTA
VCFTA



ASEAN - AUSTRALIA NEWZEALAND FTA
AANZFTA



Vietnam - Japan Economic Partnership Agreement
VJEPA



ASEAN - CHINA FTA
ACFTA



VIETNAM - KOREA FTA
VKFTA

SIGNED



TRANS - PACIFIC PARTNERSHIP



VIETNAM - EURASIAN ECONOMIC UNION
VCUFTA

END OF NEGOTIATION



EUROPE - VIETNAM FTA
EVFTA

IN NEGOTIATION



ASEAN - HONGKONG



VIETNAM - ISRAEL



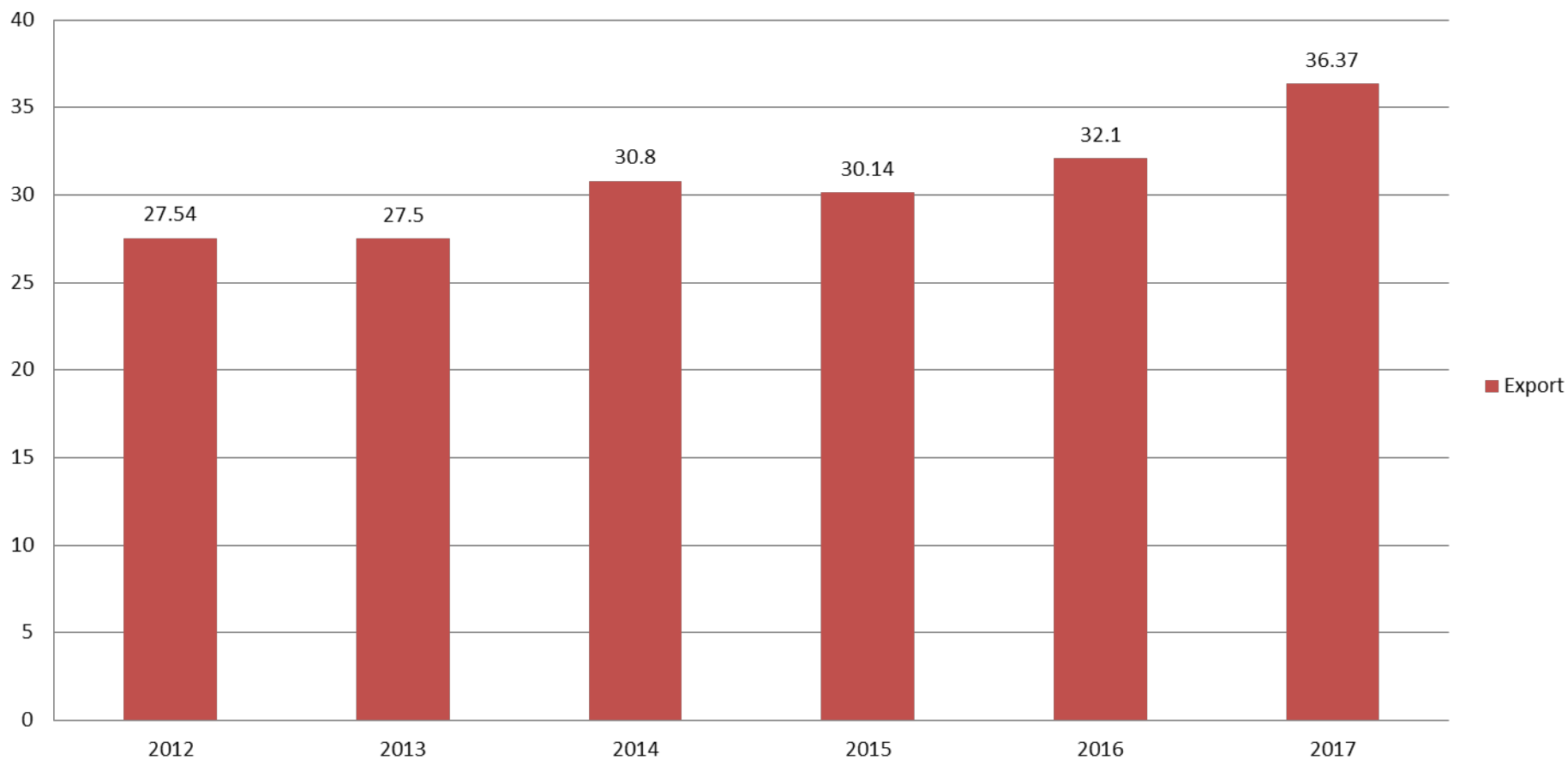
REGIONAL COMPREHENSIVE ECONOMIC PARTNERSHIP



VIETNAM - EUROPEAN FREE TRADE ASSOCIATION

Exporting Agricultural products: 2012-2017

Million USD



Export of Agricultural products in 2017

- Viet Nam's agricultural product export has been ranked 15th in the world and to 180 countries;
- Viet Nam has 10 key exported products with over 1 billion USD, included: fisheries, timber and timber products, cashew nut, coffee, fruits and vegetables, rice, pepper, rubber...
- Exported Fisheries has reached over 8,3 billion USD, ranked the 3rd in the world;
- Coffee has exported 3,2 billion USD, ranked the 2nd after Brazil.

Export of Key Agricultural products in 2017

No.	Products	Value (Mil. USD)	Growth rate (%)
1	Fisheries	8,315	18.0
2	Timber and timber products	7,658	10.0
3	Fruits and Vegetables	3,501	42.5
4	Cashew nut	3,516	23.8
5	Coffee	3,244	-2.7
6	Tea	227	4.9
7	Pepper	1,117	-21.8
8	Rice	2,615	21.2
9	Manioc and Manioc products	1,029	3.0
10	Rubber	2,248	34.7

Bilateral trade in Agricultural products between Viet Nam and China

- Viet Nam and China are implementing the ACFTA;
- China has eliminated import duties on 95 % tariff lines of General List before 01/01/2012;
- China has reduced import duties from 5%-50% on remainder 5% tariff lines of the sensitive list in 2018;
- Duties of between 5-50% have been retained on some agricultural tariff lines covering Coffee, Pepper, Maize, Wheat, Rice, Grain, Sugar, Timber and timber products...

Viet Nam's agricultural product exports to China (USD)

No.	Products	2016	2017
1	Fisheries	685.094.998	1.087.862.645
2	Fruits and Vegetables	1.738.906.954	2.650.556.673
3	Cashew nut	422.611.789	469.380.047
4	Coffee	106.687.643	84.836.299
5	Tea	25.980.480	14.651.234
6	Rice	782.307.469	1.026.711.329
7	Manioc and Manioc products	868.395.048	911.072.487
8	Rubber	994.098.044	1.445.450.909
9	Timber and timber products	1.020.235.045	1.070.353.502

Source: Viet Nam Custom

China's agricultural product Export to Viet Nam (USD)

No.	Products	2016	2017
1	Fisheries	71.101.601	112.345.053
2	Fruits and Vegetables	219.301.735	294.630.241
3	Oils from flora and fauna	13.154.091	10.328.670
4	Cattle feeds	262.793.621	163.106.201
5	Fertilizer	468.345.622	457.186.132
6	Rubber	49.912.023	84.252.367
7	Rubber products	219.404.158	241.076.466
8	Timber and timber products	286.416.970	362.906.027

Source: Viet Nam Custom

Prospects

A decorative graphic at the top of the slide consists of two groups of circles. The first group on the left has a solid light purple circle on the left and an outlined light purple circle on the right. The second group on the right has a solid light purple circle on the left, an outlined light purple circle in the middle, and a solid light purple circle on the right.

- Viet Nam has restructuring agricultural sector towards added value and sustainable development; investment in agro-processing, scale up Global GAP, Organic products, high-tech agricultural products to improve quality and competitiveness of agricultural products to promote agro-trade;
- Implementing ACFTA commitments in the future will facilitate and foster bilateral trade between Viet Nam and China;

A decorative graphic at the top of the slide consists of two groups of three circles. The first group on the left has a solid light purple circle on the left, a white circle with a light purple outline in the middle, and a solid light purple circle on the right. The second group on the right has a solid light purple circle on the left, a white circle with a light purple outline in the middle, and a solid light purple circle on the right.

Prospects

- Trade in agricultural products are supplementing for 2 countries: China market has high demand to import: Rice, Fisheries, Coffee, tropical fruits and vegetable, Manioc and Manioc products, cashew nut, timber and timber products...
- MARD has negotiating with AQSIQ and related agencies of China to promote exporting agricultural products to China, including: Milk and milk products, livestock products, tropical fruits and vegetables...



Thank you for your attention!